



Study Plan Structured Exchange in Management and Computer Science with Paris Dauphine

3rd year at Paris Dauphine – a.y. 2024/2025

Paris Dauphine	Sem.	ECTS	Luiss University	ECTS
Marketing	1	6	Business and Marketing Analytics	8
Lean Start Up	1	3	Other Activities	4
Controlling and Managing Organizations	1	6	Elective	6
French Language ¹	1	6		
Management Sciences - Operations Research	1	3	Elective	6
One among: The Art of Negotiation, or Organizational Behavior	2	3		
Business Law	2	3	Business Cyberlaw	6
Comparative Business Law ²	2	3		
Human Resources Management	2	6	Elective	6
Corporate Finance	2	6	Finance and Financial Technologies	8

Important rules

- This study plan is designed for students taking part in the mentioned Structured Partnership Program and spending the academic year 2024/2025 at Paris Dauphine.
- Interested students are required to read and understand the study plan and its rules. These are to be considered binding to the successful completion of the program.
- During the mobility, students will be subject to the rules of Paris Dauphine.
- The list of courses to be taken abroad may be subject to changes should the academic offer at Paris Dauphine be amended.

¹ Students who have successfully passed the second language course during the 2nd year at Luiss can take the French language course at Dauphine on a voluntary basis.

² In case of lesson overlap between Comparative Business Law and both The Art of Negotiation, and Organizational Behavior, it will be possible to substitute Comparative Business Law with one of the other two courses.



- In addition to the courses listed above, students will be required to complete the Final Work (4 ECTS), according to Luiss' rules and with a Luiss supervisor.
- Students participating in this program may not be able to graduate at Luiss in July 2025 but will be able to do so in October/November 2025, provided they pass all exams.
- Exams passed at the partner university during the mobility period will be transferred to the Luiss career according to the Structured Exchange study plan. It is not possible to request an official renounce of the grades registration.

Conversion Table

Please note that the conversion table may be revised and updated ahead of the mobility in the a.y. 2024/2025 should the distribution of grades at the partner university change.

Luiss University	Paris Dauphine
30 e lode	20 - 16,0
30	15,9 - 14,0
29	13,9 - 13,0
28	12,9 - 12,0
26	11,9 - 11,5
25	11, 4 - 11,0
23	10.9 - 10,0
<18	<10

While every effort will be made to provide students with complete, accurate and timely information, Luiss reserves the right to change, amend, modify or revoke the aforementioned program. Luiss is not responsible for any cancellation or modification due to events beyond its control. If the program is cancelled or modified for these reasons, Luiss will inform all interested students in a timely manner.

Published in January 2024